

## **The Curriculum**

Our regional seminars feature a variety of topics taught by ConServe's certified ACA Blueprint Instructors.

#### Here are just a few of the topics that are covered:

- Industry updates
- Professional development
- Training on collection strategies
- Guidelines for a successful collection call
- Skip tracing tips and techniques
- The art of negotiating
- Networking and best practices

### The Instructors

An ACA (Association of Credit and Collection Professionals) instructor conducts all ConServe University® training programs. In addition, seminars will feature industry experts as guest speakers.

## Why Register?

Our ConServe University® seminars provide attendees with a forum to share success stories and best practices. Our seminars, round-tables and breakout sessions put you in touch with other collection experts from around the country.

## **Earn CPE Credits**

You will earn CPE credits for your participation during our seminars.

■ Field of Study: Production

Prerequisites: None

Advanced Preparation: NoneProgram Level: Overview

■ **Delivery Method:** Group Live

# **Interested in Attending?**

If you are interested in attending or hosting a ConServe University<sup>®</sup>, please contact us at:

conserveu@conserve-arm.com











ConServe is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors through its website: www.nasbaregistry.orgNational Registry Sponsor Number: 138871

For information regarding our complaint and/or program cancellation policies please contact Ashley Parker at (585) 421-1000 ext. 4449

# Our Mission

ConServe is dedicated to satisfying the needs of our Clients in a manner consistent with improving the human condition, and that will foster the development of long term mutually beneficial relationships with our Clients, our Employees, our Suppliers and Business Partners and the Community as a whole.

# Let's Get Started!

Call: (866) 761-0700

Email: salesinfo@conserve-arm.com

Visit: conserve-arm.com/meet-conserve

